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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE	APRIL 1986	APRIL 1985	JUL-APR 1985/86	JUL-APR 1984/85
Alabama	9,939	9,376	65,601	74,555
Alaska	0	0	61	289
Arizona	13	53	385	361
Arkansas	13,429	15,745	47,395	42,669
California	8,788	7,941	41,285	52,596
Colorado	1,426	2,199	5,814	8,902
Connecticut	1,182	1,432	4,472	4,612
Delaware	752	1,761	18,848	28,040
Florida	16,094	14,569	129,938	140,141
Georgia	13,910	21,893	125,885	159,252
Hawaii	1,838	4,987	8,690	16,448
Idaho	5,579	5,614	22,573	18,532
Illinois	127,235	63,742	702,215	691,061
Indiana	67,130	49,137	384,506	392,121
Iowa	88,191	58,730	441,718	510,616
Kansas	3,469	5,822	25,735	30,330
Kentucky	25,001	27,472	112,741	129,939
Louisiana	8,396	15,001	46,804	48,803
Maine	1,197	1,597	7,478	8,750
Maryland	5,736	5,055	29,315	29,687
Massachusetts	534	226	3,619	3,810
Michigan	28,664	11,528	171,996	169,473
Minnesota	38,042	42,843	267,719	319,585
Mississippi	6,921	6,680	27,663	49,729
Missouri	46,824	53,103	211,253	225,785
Montana	3,251	3,524	10,445	11,378
Nebraska	6,187	6,886	28,956	34,833
Nevada	0	0	373	0
New Hampshire	143	203	401	553
New Jersey	1,438	1,823	6,176	7,940
New Mexico	2,334	2,413	10,374	8,508
New York	10,149	11,831	54,298	71,099
North Carolina	21,971	31,861	93,757	135,610
North Dakota	2,370	3,770	16,481	18,899
Ohio	37,927	46,594	398,129	376,484
Oklahoma	2,250	4,085	15,787	44,991
Oregon	4,324	4,068	21,656	27,801
Pennsylvania	14,310	9,809	53,877	54,565
Rhode Island	487	447	1,500	2,031
South Carolina	14,699	11,408	106,831	77,263
South Dakota	2,284	2,331	9,646	10,806
Tennessee	38,623	25,289	123,335	120,548
Texas	22,555	33,764	114,679	142,490
Utah	152	2,235	12,513	11,890
Vermont	803	858	2,910	3,320
Virginia	22,375	8,902	117,300	67,446
Washington	6,814	10,289	35,039	38,230
West Virginia	1,099	1,310	2,969	5,349
Wisconsin	39,097	28,651	231,938	256,529
Wyoming	431	551	1,638	2,346
TOTAL U.S.:	776,363	679,408	4,374,717	4,686,995
CANADA				
Alberta	7,391	3,823	19,195	16,797
British Columbia	2,931	2,871	6,376	5,657
Manitoba	3,500	3,917	14,485	15,226
New Brunswick	2,435	20,922	6,171	29,888
Newfoundland	0	0	573	702
Nova Scotia	881	302	4,801	4,997
Ontario	17,920	5,613	221,908	224,829
Pr.Edw.Isle	(108)	187	6,340	10,003
Quebec	15,553	4,842	121,110	87,730
Saskatchewan	1,970	762	6,866	6,871
TOTAL CAN:	52,473	43,239	407,825	402,700
EXPORT SALES:	294,339	240,349	2,151,574	2,550,433
TOTAL AG SALES.....	1,123,175	962,996	6,934,116	7,640,128
Non-Ag U.S.	23,274	35,569	304,667	321,415
Canada	1,227	1,369	21,253	20,388
Exports	4,730	3,088	76,886	57,341
TOTAL NON-AG SALES..	29,231	40,026	402,806	399,144
GRAND TOTAL.....	1,152,406	1,003,022	7,336,922	8,039,272

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

APRIL, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	(1,019)	2,171	6,587	1,995	205	9,939
Alaska	0	0	0	0	0	0
Arizona	0	16	0	0	(3)	13
Arkansas	0	537	11,416	1,393	83	13,429
California	2,280	1,682	2,048	1,415	1,363	8,788
Colorado	315	16	884	94	117	1,426
Connecticut	0	299	764	63	56	1,182
Delaware	0	0	656	40	56	752
Florida	9,182	240	4,750	463	1,459	16,094
Georgia	2,062	61	9,084	1,481	1,222	13,910
Hawaii	0	1,804	0	0	34	1,838
Idaho	423	1,390	3,732	34	0	5,579
Illinois	4,038	94,788	14,227	13,774	408	127,235
Indiana	3,003	50,400	4,455	8,813	459	67,130
Iowa	851	35,904	22,204	29,074	158	88,191
Kansas	131	678	2,207	287	166	3,469
Kentucky	0	15,522	7,996	324	1,159	25,001
Louisiana	309	2,514	5,011	547	15	8,396
Maine	0	0	1,069	63	65	1,197
Maryland	0	122	3,403	2,106	105	5,736
Massachusetts	0	0	415	62	57	534
Michigan	923	19,544	6,821	480	896	28,664
Minnesota	76	15,231	19,057	2,831	847	38,042
Mississippi	0	1,797	3,180	1,871	73	6,921
Missouri	2,687	10,472	29,553	3,945	167	46,824
Montana	19	62	3,066	104	0	3,251
Nebraska	63	588	2,525	1,592	1,419	6,187
Nevada	0	0	0	0	0	0
New Hampshire	0	0	122	0	21	143
New Jersey	0	100	1,129	25	184	1,438
New Mexico	0	199	1,895	0	240	2,334
New York	195	685	7,986	796	487	10,149
North Carolina	443	7,036	11,799	2,029	664	21,971
North Dakota	30	590	1,750	0	0	2,370
Ohio	2,991	22,887	10,512	943	594	37,927
Oklahoma	78	449	1,604	0	119	2,250
Oregon	117	746	3,102	141	218	4,324
Pennsylvania	494	62	12,295	1,229	230	14,310
Rhode Island	0	0	361	126	0	487
South Carolina	671	1,667	10,648	1,014	699	14,699
South Dakota	0	307	1,383	594	0	2,284
Tennessee	965	4,305	30,613	2,388	352	38,623
Texas	2,616	3,326	15,411	124	1,078	22,555
Utah	0	0	152	0	0	152
Vermont	0	0	551	186	66	803
Virginia	1,213	831	18,364	1,798	169	22,375
Washington	692	727	4,665	396	334	6,814
West Virginia	0	862	112	125	0	1,099
Wisconsin	34	21,898	13,536	2,869	760	39,097
Wyoming	0	29	307	30	65	431
TOTAL U.S.:	35,882	322,544	313,407	87,664	16,866	776,363
CANADA						
Alberta	0	379	5,969	1,043	0	7,391
British Columbia	0	23	2,800	0	108	2,931
Manitoba	0	383	2,664	453	0	3,500
New Brunswick	0	60	2,207	65	103	2,435
Newfoundland	0	0	0	0	0	0
Nova Scotia	17	0	864	0	0	881
Ontario	0	(2,999)	20,563	282	74	17,920
Pr.Edw.Isle	0	0	(147)	0	39	(108)
Quebec	0	3,914	11,468	0	171	15,553
Saskatchewan	0	252	1,698	20	0	1,970
TOTAL CAN:	17	2,012	48,086	1,863	495	52,473
*EXPORT SALES:	242,076	12,947	28,259	6,555	4,502	294,339
TOTAL AG SALES..	277,975	337,503	389,752	96,082	21,863	1,123,175
NON-AG U.S.	15,822	-	-	7,216	236	23,274
NON-AG CANADA	1,069	-	-	87	71	1,227
*NON-AG EXPORTS	433	-	-	4,297	0	4,730
TOTAL NON-AG:	17,324	-	-	11,600	307	29,231
GRAND TOTAL	295,299	337,503	389,752	107,682	22,170	1,152,406

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

APRIL, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,714	0	0	0	1,714
Australia	0	0	5,621	0	0	5,621
Belgium	14,956	0	0	0	0	14,956
Brazil	8,976	4,032	5,721	0	0	18,729
Chile	7,006	0	0	0	0	7,006
China	29,484	0	0	0	0	29,484
Columbia	0	0	0	0	727	727
Costa Rica	0	0	0	0	715	715
Denmark	0	0	0	0	1,273	1,273
Dom. Republic	0	0	5,488	0	0	5,488
Ecuador	0	0	0	0	115	115
France	9,734	0	0	0	0	9,734
Guatemala	0	0	0	0	726	726
Honduras	1,058	0	0	0	0	1,058
India	48,040	0	0	0	0	48,040
Indonesia	46,808	0	0	0	0	46,808
Jamaica	0	1,795	0	0	0	1,795
Japan	22,572	5,406	0	6,555	25	34,558
Korea	15,218	0	0	0	0	15,218
Malaysia	27,587	0	0	0	0	27,587
Mexico	3,601	0	0	0	68	3,669
Panama	0	0	892	0	2	894
Thailand	0	0	0	0	851	851
Venezuela	7,036	0	10,537	0	0	17,573
TOTAL AG:	242,076	12,947	28,259	6,555	4,502	294,339
NON-AGRICULTURAL						
Australia	13	-	-	0	0	13
Japan	75	-	-	4,297	0	4,372
Mexico	270	-	-	0	0	270
United Kingdom	75	-	-	0	0	75
TOTAL NON-AG:	433	-	-	4,297	0	4,730
TOTAL EXPORTS:	242,509	12,947	28,259	10,852	4,502	299,069

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K20)

APRIL, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Alabama	901	2,013	6,526	1,995	11,435
Alaska	0	0	0	0	0
Arizona	0	0	0	0	0
Arkansas	0	0	11,190	1,393	12,583
California	190	0	692	1,415	2,297
Colorado	0	0	116	94	210
Connecticut	0	299	764	63	1,126
Delaware	0	0	656	40	696
Florida	9,120	240	4,750	463	14,573
Georgia	2,062	61	9,123	1,481	12,727
Hawaii	0	0	0	0	0
Idaho	0	225	1,196	34	1,455
Illinois	4,038	94,788	12,698	13,774	125,298
Indiana	3,003	50,400	4,455	8,813	66,671
Iowa	851	35,857	21,772	29,074	87,554
Kansas	0	63	821	287	1,171
Kentucky	0	15,522	7,996	324	23,842
Louisiana	0	29	4,344	547	4,920
Maine	0	0	1,069	63	1,132
Maryland	0	122	3,403	2,106	5,631
Massachusetts	0	0	415	62	477
Michigan	923	19,544	6,821	480	27,768
Minnesota	0	15,231	19,057	2,831	37,119
Mississippi	0	1,797	3,164	1,871	6,832
Missouri	2,429	9,548	25,984	3,945	41,906
Montana	19	62	3,006	104	3,191
Nebraska	0	588	2,239	1,592	4,419
Nevada	0	0	0	0	0
New Hampshire	0	0	122	0	122
New Jersey	0	100	1,129	25	1,254
New Mexico	0	0	0	0	0
New York	195	685	7,986	796	9,662
North Carolina	443	7,036	11,799	2,029	21,307
North Dakota	30	590	1,750	0	2,370
Ohio	2,991	22,887	10,512	943	37,333
Oklahoma	0	0	61	0	61
Oregon	61	438	2,301	141	2,941
Pennsylvania	480	62	12,295	1,229	14,066
Rhode Island	0	0	361	126	487
South Carolina	671	1,667	10,648	1,014	14,000
South Dakota	0	307	1,383	594	2,284
Tennessee	965	4,305	30,613	2,388	38,271
Texas	0	116	2,353	124	2,593
Utah	0	0	0	0	0
Vermont	0	0	551	186	737
Virginia	1,213	831	18,364	1,798	22,206
Washington	332	637	4,557	396	5,922
West Virginia	0	862	112	125	1,099
Wisconsin	13	21,898	13,536	2,869	38,316
Wyoming	0	0	307	30	337
TOTAL U.S.:	30,930	308,810	282,997	87,664	710,401
CANADA					
Alberta	0	379	5,969	1,043	7,391
British Columbia	0	23	2,800	0	2,823
Manitoba	0	383	2,664	453	3,500
New Brunswick	0	60	2,207	65	2,332
Newfoundland	0	0	0	0	0
Nova Scotia	17	0	864	0	881
Ontario	0	(2,999)	20,563	282	17,846
Pr.Edw.Isle	0	0	(147)	0	(147)
Quebec	0	3,914	11,468	0	15,382
Saskatchewan	0	252	1,698	20	1,970
TOTAL CAN:	17	2,012	48,086	1,863	51,978
*EXPORT SALES:	233,621	11,233	24,722	6,555	276,131
TOTAL AGRIC:	264,568	322,055	355,805	96,082	1,038,510
NON-AG U.S.	8,769	-	-	7,216	15,985
NON-AG CANADA	1,069	-	-	87	1,156
*NON-AG EXPORTS	163	-	-	4,297	4,460
TOTAL NON-AG:	10,001	-	-	11,600	21,601
GRAND TOTAL	274,569	322,055	355,805	107,682	1,060,111

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K20)

APRIL, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	5,621	0	5,621
Belgium	7,681	0	0	0	7,681
Brazil	8,976	4,032	5,721	0	18,729
Chile	7,006	0	0	0	7,006
China	29,484	0	0	0	29,484
Dom. Republic	0	0	2,843	0	2,843
France	9,734	0	0	0	9,734
India	48,040	0	0	0	48,040
Indonesia	46,808	0	0	0	46,808
Jamaica	0	1,795	0	0	1,795
Japan	22,572	5,406	0	6,555	34,533
Korea	15,218	0	0	0	15,218
Malaysia	27,587	0	0	0	27,587
Mexico	3,479	0	0	0	3,479
Venezuela	7,036	0	10,537	0	17,573
TOTAL AG:	233,621	11,233	24,722	6,555	276,131
NON-AGRICULTURAL					
Australia	13	-	-	0	13
Japan	75	-	-	4,297	4,372
United Kingdom	75	-	-	0	75
TOTAL NON-AG:	163	-	-	4,297	4,460
TOTAL EXPORTS:	233,784	11,233	24,722	10,852	280,591

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K20)

APRIL, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	(1,920)	158	61	0	205	(1,496)
Alaska	0	0	0	0	0	0
Arizona	0	16	0	0	(3)	13
Arkansas	0	537	226	0	83	846
California	2,090	1,682	1,356	0	1,363	6,491
Colorado	315	16	768	0	117	1,216
Connecticut	0	0	0	0	56	56
Delaware	0	0	0	0	56	56
Florida	62	0	0	0	1,459	1,521
Georgia	0	0	(39)	0	1,222	1,183
Hawaii	0	1,804	0	0	34	1,838
Idaho	423	1,165	2,536	0	0	4,124
Illinois	0	0	1,529	0	408	1,937
Indiana	0	0	0	0	459	459
Iowa	0	47	432	0	158	637
Kansas	131	615	1,386	0	166	2,298
Kentucky	0	0	0	0	1,159	1,159
Louisiana	309	2,485	667	0	15	3,476
Maine	0	0	0	0	65	65
Maryland	0	0	0	0	105	105
Massachusetts	0	0	0	0	57	57
Michigan	0	0	0	0	896	896
Minnesota	76	0	0	0	847	923
Mississippi	0	0	16	0	73	89
Missouri	258	924	3,569	0	167	4,918
Montana	0	0	60	0	0	60
Nebraska	63	0	286	0	1,419	1,768
Nevada	0	0	0	0	0	0
New Hampshire	0	0	0	0	21	21
New Jersey	0	0	0	0	184	184
New Mexico	0	199	1,895	0	240	2,334
New York	0	0	0	0	487	487
North Carolina	0	0	0	0	664	664
North Dakota	0	0	0	0	0	0
Ohio	0	0	0	0	594	594
Oklahoma	78	449	1,543	0	119	2,189
Oregon	56	308	801	0	218	1,383
Pennsylvania	14	0	0	0	230	244
Rhode Island	0	0	0	0	0	0
South Carolina	0	0	0	0	699	699
South Dakota	0	0	0	0	0	0
Tennessee	0	0	0	0	352	352
Texas	2,616	3,210	13,058	0	1,078	19,962
Utah	0	0	152	0	0	152
Vermont	0	0	0	0	66	66
Virginia	0	0	0	0	169	169
Washington	360	90	108	0	334	892
West Virginia	0	0	0	0	0	0
Wisconsin	21	0	0	0	760	781
Wyoming	0	29	0	0	65	94
TOTAL U.S.:	4,952	13,734	30,410	0	16,966	65,962
CANADA						
Alberta	0	0	0	0	0	0
British Columbia	0	0	0	0	108	108
Manitoba	0	0	0	0	0	0
New Brunswick	0	0	0	0	103	103
Newfoundland	0	0	0	0	0	0
Nova Scotia	0	0	0	0	0	0
Ontario	0	0	0	0	74	74
Pr./Edw.Isle	0	0	0	0	39	39
Quebec	0	0	0	0	171	171
Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	495	495
*EXPORT SALES:	8,455	1,714	3,537	0	4,502	18,208
TOTAL AGRIC:	13,407	15,448	33,947	0	21,863	84,665
NON-AG U.S.	7,053	-	-	0	236	7,289
NON-AG CANADA	0	-	-	0	71	71
*NON-AG EXPORTS	270	-	-	0	0	270
TOTAL NON-AG:	7,323	-	-	0	307	7,630
GRAND TOTAL	20,730	15,448	33,947	0	22,170	92,295

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (Short Tons K20)

APRIL, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,714	0	0	0	1,714
Belgium	7,275	0	0	0	0	7,275
Columbia	0	0	0	0	727	727
Costa Rica	0	0	0	0	715	715
Denmark	0	0	0	0	1,273	1,273
Dom. Republic	0	0	2,645	0	0	2,645
Ecuador	0	0	0	0	115	115
Guatemala	0	0	0	0	726	726
Honduras	1,058	0	0	0	0	1,058
Japan	0	0	0	0	25	25
Mexico	122	0	0	0	68	190
Panama	0	0	892	0	2	894
Thailand	0	0	0	0	851	851
TOTAL AG:	8,455	1,714	3,537	0	4,502	18,208
NON-AGRICULTURAL						
Mexico	270	-	-	0	0	270
TOTAL NON-AG:	270	-	-	0	0	270
TOTAL EXPORTS:	8,725	1,714	3,537	0	4,502	18,478